

# **Daniel Eisele**

Partner, lic. iur., Attorney-at-law, LL.M.

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Languages German, English, French, Italian

### Expertise

Daniel Eisele specialises in large and complex litigation, arbitration and criminal proceedings. In recent years, he has been involved in proceedings in more than 20 different countries all around the world, including in Switzerland, the US, England, Germany, France, Argentina, Brazil, Guatemala, Egypt, Israel, Nepal, Hong Kong, New Zealand, Australia and others.

Daniel Eisele has more than 25 years of professional experience in dispute resolution as well as commercial and sports law. He has been involved in more than 300 civil, criminal and arbitration proceedings, many of them being of cross-border nature. He has also assisted clients in large investigations and in the negotiations of large commercial and employment contracts.

Legal 500 ranks him as "Hall of Fame" in Litigation Switzerland. Chambers Global and Chambers Europe name him a Leading Lawyer for both Litigation and Arbitration (2012-2025). Benchmark Litigation ranks Daniel as Star Litigator. In 2022, Best Lawyers awarded him the title Lawyer of the Year for Litigation Zurich/Switzerland. Daniel Eisele is also a five-time winner of the Client Choice Award in the category Litigation Switzerland (2020, 2018, 2016, 2015, 2014). In 2020, he won the award Dispute Resolution Lawyer of the Year of Switzerland by Benchmark Litigation.

Dispute Resolution

Investigations & White Collar

Sports Commercial

### Career

- 2004 Partner, Niederer Kraft Frey
- 1997 Associate, Niederer Kraft Frey
- 1995 Associate, Carrard, Paschoud, Heim & Associés, Lausanne
- 1994 Part time Assistant of Prof. Rotunda, University of Illinois, Urbana-Champaign, USA
- 1992 Junior Associate, Lenz & Staehelin Ltd., Zurich

### Education

- 1995 Master of Laws (LL.M.), University of Illinois at Urbana-Champaign, USA
- Admitted to the Bar (Rechtsanwalt)
- 1992 Licentiatus Juris, University of Zurich

## **Professional Membership**

Swiss Bar Association; Zurich Bar Association; Vaud Bar Association; Swiss Arbitration Association; Association Suisse de Droit du Sport; American Bar Association; International Bar Association.

## Admission

All Swiss courts

## Experience

The following is a selection of major recent litigation, criminal and arbitration of Daniel Eisele:

- Representation of a European energy supply products producer before the Swiss Federal Supreme Court in matters pertaining to the Vienna Convention
- Representation of sellers of a Swiss company in a post M&A litigation against the purchaser of the company
- Representation of a client in large criminal proceedings involving Switzerland as well as the USA and many other countries
- Representation of a major Swiss construction company as a damaged party in a large criminal case in Switzerland
- Representation of a large, world-wide active industrial company in administrative/tax and criminal proceedings in Switzerland
- Representation of a client involved in proceedings in Egypt (together with local counsel)
- Representation of a client in connection with a class action in the US (together with local counsel)
- Representation of an English company against a German company in a dispute which is governed by Swiss law
- Representation of a German manufacturer against a Swiss company regarding a manufacturing agreement
- Representation of a Swiss organisation in an arbitration proceeding against a counterparty from Guatemala
- Representation of a Russian company in relation to an arbitration proceeding in Switzerland against a German company
- Representation of a Swiss company in connection with a court proceeding in the US initiated by a US counterparty
- Representation of a Swiss industrial company in a dispute related to a manufacturing project in Switzerland
- Representation of a German company against another German company in relation to a dispute concerning a manufacturing and delivery agreement for a project in Russia

- Representation of a Swedish health care company in a dispute against a biotechnology firm in Switzerland
- Representation of a Swiss entity in connection with evidence collection for proceedings in Mexico
- Representation of client in a case regarding construction rights in connection to industrial real property in Switzerland
- Representation of client in relation to proceeding concerning the work for major entertainment complex to be built in France
- Representation of client in proceeding regarding delivery contract for complex airport communication system for airport in Eastern Europe
- Representation of client in proceeding concerning production and delivery of telecommunication goods in factory in Poland
- Representation of client in proceeding regarding loans for power plant and other industry project in Eastern Europe
- Representation of Hong Kong client in proceeding regarding major steel deliveries from Russian plant to Taiwan and Korea
- Representation of Russian client in proceeding concerning loan and real property in the USA
- Representation of Swiss client in relation to proceeding concerning exploitation of production rights in England
- Representation of Chinese client in Swiss proceeding concerning illegal actions against bank in China
- Advising of European client in relation to proceeding concerning major water pipeline burst
- Representation of Swiss client in connection with major proceeding concerning industrial equipment
- Representation of client in proceeding concerning production of telecommunication products in Germany
- Representation of Swiss client in proceeding concerning industrial deliveries to Germany
- Representation of Swiss company in a leading case related to the exercise of shareholders' rights
- Representation of foreign clients in relation to various judicial assistance proceedings in Switzerland regarding bank matters
- Representation of Swiss bank in relation to numerous highly publicized proceedings concerning M&A transaction
- Representation of Italian client in proceeding regarding production issues
- Representation of client in proceedings which involve witness hearings in the US and in Canada
- Representation of client in arbitration proceeding concerning contractual issues related to sports event
- Representation of a major bank in civil proceedings against Swiss company regarding contractual issues
- Representation of Greek company against foreign company in an arbitration proceeding regarding contractual claims
- Representation of a telecom company against a US company in civil proceedings regarding the delivery of telecommunication products
- Representation of a client in two different arbitration proceedings against Swiss and foreign entities
- Representation of various foreign individuals and companies in connection with judicial assistance proceedings
- Representation of a client in civil proceedings regarding shadow directorship claims

- Representation of a client in connection with the enforcement of a judgement rendered by a UK court
- Representation of a German company regarding the enforcement of a judgement of a German court
- Representation of a client in civil and administrative proceedings regarding dispute between shareholders
- Representation of a client in civil proceedings against Spanish and Japanese manufacturer
- Representation of a company in proceedings against French company regarding delivery of technical goods
- Representation of a foreign company in arbitration proceeding regarding corporate and contractual matters
- Representation of a client in a civil proceeding relating to the construction/financing of a major sports facility

Daniel Eisele has broad experience in relation to all kind of commercial contracts, in particular regarding, manufacturing, production, sales and distribution, M&A, loans, security, financing, banking service, license, work, architecture, art, agency and partnership contracts.

Daniel Eisele is also specialised in sports law, having extensive experience in connection with the hosting and commercialisation of major world-wide sports events (including media rights, sponsorship rights, hospitality rights, ticketing rights and organisational issues). He has been involved in the preparation of sports related legislation in four different countries.

## Publications

- Daniel Eisele, Tamir Livschitz, Anja Vogt, The Dispute Resolution Review: Chapter on Switzerland, in: Law Business Research, 13th edition 2021, P. 361 - 444
- Philippe Weber, Manuel Werder, Daniel Eisele, Elga Reana Tozzi, IFLR China Outbound Investment Report, in: IFLR Magazine, Summer 2020
- Valerie Meyer Bahar, Daniel Eisele, Tamir Livschitz, Brigitte Knecht, The Legal 500 Country Comparative Guide: Switzerland: Litigation in: The Legal 500 Country Comparative, 2020
- Daniel Eisele, Tamir Livschitz, Anja Vogt, The Dispute Resolution Review: Switzerland, in: The Dispute Resolution Review, 12th Edition 2020, Law Business Research, P. 420-438
- Daniel Eisele, Tamir Livschitz, Anja Vogt, Global Guide to Arbitration: Switzerland,
   in: The Legal 500 & The In-House Lawyer Comparative Legal Guide, November 2019
- Manuel Werder, Philippe A. Weber, Thomas A. Frick, Daniel Eisele, Markus E. Kronauer, IFLR China Outbound Investment Report, in: IFLR Magazine, June/July 2019
- Daniel Eisele, Tamir Livschitz, Valerie Meyer Bahar, Brigitte Knecht, Global Guide to Litigation: Switzerland, in: The Legal 500 & The In-House Lawyer Comparative Legal Guide, June 2019
- Daniel Eisele, Tamir Livschitz, Anja Vogt, The Dispute Resolution Review: Switzerland,
   in: The Dispute Resolution Review, 11th Edition 2019, Law Business Research, P. 460-479
- Manuel Werder, Philippe A. Weber, Thomas A. Frick, Daniel Eisele, Markus E. Kronauer, IFLR China Outbound Investment Report, in: IFLR Magazine, April 2018
- Daniel Eisele, Tamir Livschitz, Anja Vogt Global Guide to Arbitration: Switzerland, in: The Legal 500 & The In-House Lawyer Comparative Legal Guide, 2018
- Daniel Eisele, Tamir Livschitz, Anja Vogt, The Dispute Resolution Review: Switzerland, in: The Dispute Resolution Review, 10th Edition 2018, Law Business Research, P. 471-488

- Daniel Eisele, Key Elements On Performing In An Ever-Changing Business Environment, In: Leaders League Intelligence Report & Directory Series, 2017
- Daniel Eisele, Tamir Livschitz, Anja Vogt Global Guide to Arbitration: Switzerland, in: The Legal 500 & The In-House Lawyer Comparative Legal Guide, 2017
- Daniel Eisele, Tamir Livschitz, Anja Vogt, The Dispute Resolution Review: Chapter on Switzerland; in: Law Business Research, 9th edition 2017, P. 529-630
- Peter C. Honegger, Daniel Eisele, Tamir Livschitz, The Dispute Resolution Review: Chapter on Switzerland, in: Law Business Research, 8th edition 2016, P. 631-649
- Daniel Eisele, Tamir Livschitz, Anja Vogt, Global Guide to Arbitration: Switzerland, in: The Legal 500 & The In-House Lawyer Comparative Legal Guide, 2016
- Daniel Eisele, Tamir Livschitz, Identity crisis, in: IFLR Dispute Resolution Guide 2016, P. 34-36
- Daniel Eisele, Tamir Livschitz, Security for Costs in Swiss International Arbitration; in: Swiss Arbitration –
   Practical Aspects and New Developments, NKF Dispute Resolution Team, Publication 19, Zurich 2015, P.48-62
- Ernst Felix Schmid, Peter C. Honegger, András Gurovits, Daniel Eisele, Valerie Meyer Bahar, Tamir Livschitz, Danièle Müller, Christa Sommer, Andreas D. Blattmann, Andreas Lehmann, Martina Madonna-Quadri, Eva-Viola Bohnenblust, Swiss Arbitration – Practical Aspects and New Developments, NKF Schriftenreihe Publikation #19
- Peter C. Honegger, Daniel Eisele, Tamir Livschitz, The Dispute Resolution Review: Chapter on Switzerland; in: Law Business Research, 7th edition 2015, P. 631-648
- Ernst Felix Schmid, Daniel Eisele, Tamir Livschitz, Chambers Legal Practice Guides Litigation Switzerland
   2014, Trends & Developments; in: Chambers & Partners, p. 1262-1266
- Peter C. Honegger, Daniel Eisele, Tamir Livschitz, The Dispute Resolution Review: Chapter on Switzerland; in: Law Business Research, 6th edition 2014, P. 737-754
- Daniel Eisele, Tamir Livschitz, The Impact of Cross-border Insolvency on International Arbitration: A Swiss
   View; in: Expert Guide Litigation & Dispute Resolution 2013, Corporate LiveWire, P. 34-37
- Peter C. Honegger, András Gurovits, Daniel Eisele, Vermarktung und Organisation von Sportanlässen; in: Sport und Recht, Vermarktung und Organisation von Sportanlässen, NKF-Schriftenreihe Band 11, Zürich 2006, P. 7-73
- Peter C. Honegger, Daniel Eisele, Praktische Überlegungen zum Fernsehvertrag für Sportanlässe von weltweiter Bedeutung; in: Sport und Recht: Vertragsgestaltung im Sport, Europa Institut Zürich, Zürich 2004, P. 71-124

### **Further Publications**

- Daniel Eisele, Wider die Erosion des Privatrechts durch das öffentliche Recht, in: Pierre Bessard, Olivier Kessler – Staatliche Regulierung, Wie viel und überhaupt?, Zürich Oktober 2018 (English version: Daniel Eisele, Against the erosion of the private law by public law, in: Pierre Bessard, Olivier Kessler – State regulation: How much and at all?, Zurich October 2018)
- Daniel Eisele, Interesse des unbekannten Individuums Plädoyer f
  ür den Ersatz des öffentlichen Interesses; in: Robert Nef – K
  ämpfer f
  ür die Freiheit, Luzern 2012
- Daniel Eisele, Kapitalismus und Altruismus; in: Schweizer Monat, Ausgabe 989, September 2011

## **Speaking Engagements**

- "IP und Sport vertragliche Fragen und rechtliche Entwicklungen bei der Kommerzialisierung von Sport", ip@6 event organised by the Swiss Federal Institut of Intellectual Property, April 2019
- "Wider die Erosion des Privatrechts durch das öffentliche Recht", at the Liberales Institut-Conference "State regulation: How much and at all?", October 2018

## **Other Activities**

- Past and current member of the board of directors of Swiss companies
- Chairman of the Board of Trustee of Liberales Institut, Zurich, the oldest free market think tank in Switzerland
- Served in the Swiss mountain infantry during three years (including as company commander and platoon leader)
- Acquired tennis instructor diplomas of the Swiss Tennis Association (STA) and of United States Professional Tennis Registry (USPTR)

## **Market Perception**

Rankings and awards in international directories include in particular the following:

- Chambers Global for litigation and arbitration
- Chambers Europe for litigation and arbitration
- Legal 500 for litigation and arbitration
- Benchmark Litigation Europe
- Best Lawyers for litigation
- Leaders' League for litigation and arbitration
- ILO Client Choice Awards for Litigation (2014, 2015, 2016, 2018, 2020)

The international directories provide the following market perception:

"I have worked with Daniel Eisele. He is very engaged and experienced, with good tactical skills and know-how for international cases." (Legal 500 2025 – Arbitration)

"Daniel Eisele is a brilliant arbitration practitioner with excellent advocacy skills and deep legal knowledge. He has a very good ability to distinguish the important issues and knows where to attack." (Chambers Global 2025 – Arbitration)

"Daniel Eisele is able to persuade and has extraordinary legal skills. His advocacy abilities are excellent, his great legal knowledge helps to win cases and he is always willing to go the extra mile." (Chambers Global 2025 – Arbitration)

"He is convincing, efficient and has a very practical approach. He is tactically clever, sees the big picture and goes the extra mile fighting for his client's interests in the best possible way." (Chambers Global 2025 – Litigation)

"Daniel Eisele is an excellent, efficient and creative litigator who knows the tactics inside out and never misses a point. He is very clever and concise, calm under pressure and an excellent advocate." (Legal 500 2024 – Leading Individual)

"He is very responsive and extremely reliable and never, ever lets a client down." (Chambers Global 2024 – Arbitration)

"He's a top lawyer and doer who is extremely efficient." (Chambers Global 2024 - Litigation)

"Daniel has a strategic mind, a strong commitment to the needs of the client, and always brings many good ideas and a creative approach. It has been a pleasure to work with him. He is goal-oriented, pragmatic and easy to deal with." (Chambers Global 2024 – Litigation)

"He is a world class lawyer, extremely experienced, smart, tactically brilliant, with good judgements and able to present the best possible arguments. He is the litigator you want to have in your team." (Legal 500 2023 – Litigation)

"Daniel Eisele is an extraordinarily creative and immensely experienced legal mind. He is a brilliant strategic thinker and capable of developing compelling arguments when others might simply have given up. I always found that Daniel displays unparalleled commitment, energy, and commitment. What always impressed me is his measured advocacy and his ability to disarm the opponent in a calm and polite way. Daniel is simply great to work with." (Legal 500 2023 – Arbitration)

"He is fully committed to the client's needs, has good tactical approaches and keeps up the oversight but also knows the details." (Chambers Global 2023 – Arbitration)

"Daniel Eisele is highly experienced in complex international litigation, and is very entrepreneurial and always positive." (Chambers Global 2023 – Litigation)

Daniel Eisele "is the counsel you want to have on your side when it really matters," according to clients. He acts on a broad range of cases, including construction litigation, post-M&A disputes and class action proceedings. Clients additionally report: "He has strong legal knowledge and is tactically skilful." (Chambers Global 2022 – Litigation)

Daniel Eisele is noted for representing clients in commercial disputes, including in construction and post-M&A cases. One client states: "He is very experienced and pleasant to work with, and is able to handle complex international arbitration matters." (Chambers Global 2022 – Arbitration)

"One impressed interviewee says: 'You want him on your side of the table as he knows how to argue and is creative." (Chambers Global 2021)

"Daniel Eisele is 'highly convincing before the court,' according to clients." (Chambers Global 2021)

"Daniel Eisele is a highly regarded, top-tier litigator, with an extensive roster of blue-chip clients. He has worked on many high-profile and complex cases, such as the FIFA case. He has exceptional advocacy and legal skills." (Legal 500 2021 – Litigation)

"Daniel Eisele is a top litigation and arbitration expert with very broad professional experience. He has a very straightforward and credible demeanour, can quickly recognize and understand the most relevant aspects of a case, and is able to develop innovative and practical solutions." (Legal 500 2021 – Litigation)

"I can highly recommend Daniel Eisele as excellent litigator. With his creativity and commitment he is able to find practical and sustainable solutions. In addition, he knows how to convince and how to best present the facts and the legal reasoning." (Legal 500 2021 – Litigation)

"Daniel Eisele is an excellent, efficient and creative arbitration practitioner. [...] He knows how to handle the most complex arbitration cases with a practical approach, has an extraordinary tactical sense and anticipation skills." (Legal 500 2021 – Arbitration)

"Daniel Eisele is one of the top experts in sports law in Europe." (Legal 500 2021 – Sports Law)

"Clients describe him as "calm in hectic situations, to the point and user-friendly." (Chambers Global 2020)

"Daniel Eisele is a leading, experienced litigation practitioner who works efficiently and pragmatically, with a creative mind." (Legal 500 2020 – Litigation)

"Daniel Eisele is a disputes lawyer with exceptional legal and tactical skills who has an unmatched ability to see the big picture and to present a case." (Legal 500 2020 – Arbitration)

"Clients highlight his 'broad legal knowledge and extraordinary tactical skills." (Chambers Global 2019)

Daniel Eisele is an "exceptional tactician". (Legal 500 2019)

"Clients also recommend 'trusted contract adviser and prestigious litigator' Daniel Eisele". (Legal 500 2019)

Daniel Eisele is an "experienced litigator". (Legal 500 2018 – Sports Law)

Daniel Eisele is an "outstanding strategist". (Legal 500 2018 - Arbitration)

The "pragmatic and tactical" Daniel Eisele is recommended. (Legal 500 2018 - Litigation)

"Clients comment on his 'excellent negotiating,' describing him as 'solution-oriented, effective and economical."" (Chambers Global 2018)

"...Daniel Eisele, who has 'extraordinary tactical and legal skills'..." (Legal 500 2017 - Arbitration)

"...Daniel Eisele is a 'skilled advocate'..." (Legal 500 2017 - Litigation)

"Daniel Eisele is an expert in litigation and arbitration, where he frequently acts as counsel. He is most active in cases involving the fields of banking, pharmaceuticals, technology and sport. Clients say he is 'a litigator and arbitrator with a lot of strategic skills." (Chambers Global 2017)

"Daniel Eisele is a highly regarded litigator and arbitration counsel. He represents clients from the world of sport, as well as the telecoms, banking and pharmaceutical industries." (Chambers Global 2016)

"Daniel Eisele is 'an outstanding litigator' and 'smart and pragmatic'." (Legal 500 2016)

"Daniel Eisele handles both litigation and arbitration mandates, particularly banking and sports disputes. 'He has shown exceptional strategic thinking; he is a highly practical lawyer with a clear understanding of, and focus on, the critical issues of a dispute,' enthuse clients." (Chambers Global 2015)

"Daniel Eisele is particularly active in trade, banking and sports disputes. His 'responsive' and 'hands-on approach' endears him to his clients." (Who's Who Legal 2015)

"At Niederer Kraft & Frey, Daniel Eisele specialises in complex litigation and arbitration proceedings. He has earned a 'brilliant reputation' with regards to his work in the marketing, sponsorship, licensing and organisation of international sports events." (Who's Who Legal 2015)

"Daniel Eisele is 'admired for his fighting spirit'." (Legal 500 2015)

"Daniel Eisele is an excellent litigator with a pragmatic and efficient approach." (Client Choice International 2015)

"He is retained for difficult and sensitive litigation work; I can recommend him for his excellent service, short response times and very good legal knowledge." (Client Choice International 2015)

"I was highly impressed by Daniel Eisele's precision, persistence and diligent work." (Client Choice International 2015)

"He is very responsive, has extraordinary tactical skills and provides excellent legal work. He deserves the highest grades in all relevant areas." (Client Choice International 2014)

"He is a brilliant litigator with extraordinary tactical skills, and is very responsive and committed." (Client Choice International 2014)

"Daniel Eisele is highly rated for his 'stunning, sophisticated trial tactics'. He is 'precise, professional and

experienced'." (Legal 500 2013)

