



## Fabiano Menghini

Partner, Attorney-at-Law, LL.M., Certified Specialist SBA Construction and Real Estate Law

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Languages

German, English, Italian

## Expertise

Fabiano Menghini is a partner of the Real Estate team at Niederer Kraft Frey. He advises on a wide range of real estate transactions including asset deals, share deals, sale-and-rent-back transactions, asset transfers, asset swaps, in-kind contributions and development projects. His expertise also encompasses other real estate-specific legal matters such as total contractor/general contractor agreements, EPC contracts, planning agreements, project development agreements, tenancy and lease law, environmental law, Lex Koller, Lex Weber and real estate financing. Beyond real estate, Fabiano advises on all areas of corporate law, including private M&A transactions.

Real Estate

Corporate / M&A

Banking, Finance & Regulatory

## Career

- 2024 Partner, Niederer Kraft Frey
- 2022 Partner at a major Swiss law firm
- 2014 Foreign Associate, Cravath, Swaine & Moore LLP, London
- 2011 Associate at a major Swiss law firm
- 2009 Trainee at a major Swiss law firm

## Education

- 2020 Certified Specialist SBA Construction and Real Estate Law
- 2019 CAS Construction and Real Estate Law, University of Freiburg
- 2014 LL.M. with specialisation in Business Law, University of California, Los Angeles
- 2011 Swiss Bar Admission
- 2009 Master of Law (MLaw), University of Berne
- 2008 Bachelor of Law (BLaw), University of Berne

## Professional Memberships

Swiss Bar Association (SAV)

Zurich Bar Association (ZAV)

Swiss Advocates' Chamber of Certified Specialists SBA

Swiss Circle

## Publications

- Kühni Beat, Menghini Fabiano, Meinhardt Marcel, Christen Cécile, Climate Change Regulation 2023 - Switzerland, in: Chambers Global Practice Guides, August 2023
- Kühni Beat, Menghini Fabiano, Environment 2023 - Switzerland, in: The Legal 500 Country Comparative Guides, February 2023
- Menghini Fabiano, Ammann Noémie, Lex Koller in M&A-Transaktionen, in: GesKR (Gesellschafts- und Kapitalmarktrecht) 4/2022, December 2022
- Kühni Beat, Berger Meyer Cécile, Menghini Fabiano, The Real Estate M&A and Private Equity Review 2021 - Switzerland, in: The Law Reviews, 6th edition, September 2021, 178-188
- Berger Meyer Cécile, Kühni Beat, Menghini Fabiano, Construction 2020 - Switzerland, in: The Legal 500 Country Comparative Guides, April 2020
- Menghini Fabiano, Aktionärbindungsvertrag: Übermässige Bindung und deren Folgen, in: GesKR (Gesellschafts- und Kapitalmarktrecht) 3/2017, October 2017
- Berger Meyer Cécile, Kühni Beat, Menghini Fabiano, Commercial Real Estate 2018 - Switzerland, in: Global Legal Insights, 4th edition, September 2017, 187-195

\*Publications before joining Niederer Kraft Frey

## Market Perception

"Fabiano Menghini combines great legal expertise and experience with pragmatism and negotiation skills." (Legal 500 2023)

"Fabiano Menghini is not only very responsive and has a high industry competence, he also makes our work a lot easier and absolutely understands when to raise topics and when to just make the deal happen" (Legal 500 2021)

"Very professional; tremendous knowledge; can understand context very well and still present it simply; very reliable in communication; very good negotiation skills; strong in communicating with our potential sellers, very good project management." (IFLR1000 2021)

