



Fabiano Menghini

Partner, Attorney-at-Law, LL.M., Certified Specialist SBA Construction and Real Estate Law

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Languages

German, English, Italian

Expertise

Fabiano Menghini is a partner of the Real Estate team at Niederer Kraft Frey. He advises on a wide range of real estate transactions including asset deals, share deals, sale-and-rent-back transactions, asset transfers, asset swaps, in-kind contributions and development projects. His expertise also encompasses other real estate-specific legal matters such as total contractor/general contractor agreements, EPC contracts, planning agreements, project development agreements, tenancy and lease law, environmental law, Lex Koller, Lex Weber and real estate financing. Beyond real estate, Fabiano advises on all areas of corporate law, including private M&A transactions.

Real Estate

Corporate / M&A

Banking, Finance & Regulatory

Career

- 2024 Partner, Niederer Kraft Frey
- 2022 Partner at a major Swiss law firm
- 2014 Foreign Associate, Cravath, Swaine & Moore LLP, London
- 2011 Associate at a major Swiss law firm
- 2009 Trainee at a major Swiss law firm

Education

- 2020 Certified Specialist SBA Construction and Real Estate Law
- 2019 CAS Construction and Real Estate Law, University of Freiburg
- 2014 LL.M. with specialisation in Business Law, University of California, Los Angeles
- 2011 Swiss Bar Admission
- 2009 Master of Law (MLaw), University of Berne
- 2008 Bachelor of Law (BLaw), University of Berne

Professional Memberships

Swiss Bar Association (SAV)

Zurich Bar Association (ZAV)

Swiss Advocates' Chamber of Certified Specialists SBA

Swiss Circle

Publications

- Andreas F. Vögeli, Fabiano Menghini, Marc Iynedjian, Die rechtlichen Herausforderungen bei Immobilientransaktionen und Immobilienentwicklungen nehmen zu / Les défis juridiques liés aux transactions immobilières et au développement immobilier sont de plus en plus nombreux, in: IMMO Magazine, 13th edition, December 2024
- Kühni Beat, Menghini Fabiano, Meinhardt Marcel, Christen Cécile, Climate Change Regulation 2023 - Switzerland, in: Chambers Global Practice Guides, August 2023
- Kühni Beat, Menghini Fabiano, Environment 2023 - Switzerland, in: The Legal 500 Country Comparative Guides, February 2023
- Menghini Fabiano, Ammann Noémie, Lex Koller in M&A-Transaktionen, in: GesKR (Gesellschafts- und Kapitalmarktrecht) 4/2022, December 2022
- Kühni Beat, Berger Meyer Cécile, Menghini Fabiano, The Real Estate M&A and Private Equity Review 2021 - Switzerland, in: The Law Reviews, 6th edition, September 2021, 178-188
- Berger Meyer Cécile, Kühni Beat, Menghini Fabiano, Construction 2020 - Switzerland, in: The Legal 500 Country Comparative Guides, April 2020
- Menghini Fabiano, Aktionärbindungsvertrag: Übermässige Bindung und deren Folgen, in: GesKR (Gesellschafts- und Kapitalmarktrecht) 3/2017, October 2017
- Berger Meyer Cécile, Kühni Beat, Menghini Fabiano, Commercial Real Estate 2018 - Switzerland, in: Global Legal Insights, 4th edition, September 2017, 187-195

*Publications before joining Niederer Kraft Frey

Market Perception

"Fabiano Menghini combines real estate and corporate law expertise, making him a versatile asset for clients. His ability to structure innovative financing solutions and handle multidisciplinary transactions – from asset deals to development projects – sets him apart from competitors. Menghini's strength lies in his practical, solution-oriented approach, particularly in complex acquisitions and real estate-backed financing." (Legal 500 2025)

"Fabiano Menghini: he is always spot-on, well-prepared, not only knows how to navigate through the large international corporates but also works really well with local players. He always finds the right words and is a deal-maker." (Legal 500 2025)

"Thanks to his extensive experience and his pragmatic, solution-oriented, fast and yet highly professional approach, Fabiano is an excellent advisor and sparring partner for me – without losing his sense of humour." (Legal 500 2025)

"Fabiano Menghini's dual expertise in real estate and corporate law is impressive. His cross-disciplinary skills allow for creative solutions in structuring deals, giving him an edge that few competitors can match." (Legal 500 2025)

NIEDERER KRAFT FREY

"Fabiano Menghini is a very well-qualified and engaged lawyer. He is very pleasant to work with. Fabiano Menghini is ambitious and client-oriented." (Chambers Europe 2025)

"Fabiano Menghini has a lot of experience and is enormously committed. The customer's needs and the success of ongoing projects are always at the forefront of his mind." (Chambers Europe 2025)

"His clients appreciate his responsiveness, hands-on approach and exceptional negotiation skills, which facilitate smoother transactions." (Chambers Europe 2025)

"He demonstrates a deep understanding of his clients and their unique needs, adeptly navigating the intricacies of commercial considerations." (Chambers 2024)

"Fabiano Menghini is very responsive, hands-on and a nice person to work with." (Chambers 2024)

"Fabiano Menghini combines great legal expertise and experience with pragmatism and negotiation skills." (Legal 500 2023)

"Fabiano Menghini is not only very responsive and has a high industry competence, he also makes our work a lot easier and absolutely understands when to raise topics and when to just make the deal happen" (Legal 500 2021)

"Very professional; tremendous knowledge; can understand context very well and still present it simply; very reliable in communication; very good negotiation skills; strong in communicating with our potential sellers, very good project management." (IFLR1000 2021)

